#### AUTOCHAIR

## **Operations Director - Manufacturing**

Location: Alfreton, Derbyshire, DE55 7JR

**Salary:** Very competitive salary package, DOE + Excellent Benefits , Car Allowance, Management Bonus Scheme

Contract: Full time, Permanent

**Benefits:** 26 days annual leave plus statutory holidays, Life Insurance, Private Health Care, Profit Related Pay, 5 % contribution from the business into the company pension scheme, Employee Assistance Programme, A supportive and forward-thinking team environment and Opportunities to contribute to a business that makes a meaningful difference in people's lives.

Are you a visionary, highly motivated and enterprise focused Operations Director ready to drive transformation in a fast-growing, purpose-led manufacturing business?

### At Autochair, we design and manufacture life-changing mobility solutions.

As we scale and evolve, we're seeking an experienced and strategic General Manager to lead our Manufacturing, Engineering, HSEQ & BI, and Sales Operations functions.

This role is a rare opportunity to shape our operational model for future growth, embed continuous improvement practices, and empower high-performing teams to deliver quality, efficiency, and innovation.

You'll report directly to Managing Director and play a critical role in re-engineering our operations to meet rising demand, while ensuring safety, compliance, and customer satisfaction remain central to everything we do.

# Could this be your next career move?

Your team will include production management, HSEQ & BI, Engineering and Sales Operations!

# In addition to this as our Operations Director you will assume responsibility for:

- Providing strategic direction and leadership to the team, fostering a culture of high performance, accountability and collaboration.
- Promoting a strong Health, Safety & Environmental focus along with quality culture.
- Maintaining target profit levels during rapid expansion
- Using data-driven metrics (KPIs) to measure operational effectiveness and guide decision-making.
- Developing lean manufacturing techniques to streamline operations.
- Shaping and focusing the Engineering function
- Managing the manufacturing growth path for our international footprint
- Implementing efficient production workflows, optimizing productivity and reducing waste.
- Owning the management of the post sales process, ensuring efficiencies and collaboration across all teams.
- Identifying cost-saving opportunities and operational efficiencies while maintaining quality and service standards.
- Championing a culture of continuous improvement, encouraging employees to identify, document, and implement initiatives that enhance productivity, quality, and overall performance.
- Having a zero tolerance to defects and errors, and improve quality.

You will be a hands-on leader who combines strategic thinking with operational rigour and will be reporting to the Managing Director.

You're experienced in scaling operations, driving performance and leading people through change in a fast-paced manufacturing or production environment.

## In addition to this you should have experience in / as:

- Minimum of 8–10 years of progressive management experience within manufacturing & production environments.
- Strong background in business operations.
- Expertise in lean methodologies (Lean, Six Sigma, CI) and operational transformation.
- Familiarity with ERP/MRP systems (ideally Microsoft Dynamics), supply chain software and inventory management tools.
- Financially astute, with experience in budgeting, cost control, and forecasting.
- International footprint expertise
- Bachelor's degree in business administration, engineering or equivalent experience

#### Your Leadership Style:

- Inspirational, collaborative, and focused on empowering others.
- Decisive and data-led, with strong critical thinking and change management skills.
- Able to coach and develop high-performing teams while holding people to account.
- Comfortable leading cross-functional initiatives and engaging stakeholders at all levels.